

# John V. Petrocelli

Professional Vitae  
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## CONTACT INFORMATION

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## EDUCATION

Ph.D., Social Psychology	Indiana University Bloomington	2002–2007
Counseling Psychology	University of Georgia	1999–2002
M.A., Community Counseling	Slippery Rock University, PA	1997–1999
B.A., Psychology	Westminster College, PA	1993–1997

## ACADEMIC AND PROFESSIONAL APPOINTMENTS

Professor of Psychology	Wake Forest University	2019–present
Associate Professor of Psychology	Wake Forest University	2013–2019
Assistant Professor of Psychology	Wake Forest University	2007–2013
Course Instructor	Indiana University Bloomington	2005–2007
Course Instructor	Ivy Tech Community College	2007
Teaching and Research Assistant	Indiana University Bloomington	2002–2007
Research Assistant	University of Georgia	1999–2002
Teaching and Research Assistant	Slippery Rock University	1997–1999

## TEACHING EXPERIENCE

**Instructor, Wake Forest University:**

- Social Psychology (PSY 260)
- Research in Social Psychology (PSY 355)
- Judgment and Decision Making (PSY 374)
- Research in Methods in Psychology I (PSY 311)
- Contemporary Issues in Psychology: Mental Simulation (PSY 392)
- Contemporary Issues in Psychology: Implicit Social Cognition (PSY 392)
- Seminar in Social Psychology (PSY 752)

**Instructor, Indiana University Bloomington:**

- Statistical Techniques (K300)
- Industrial/Organizational Psychology (P323)
- Introductory Psychology I (P101)
- Advanced Statistics in Psychology Lab (P553)
- Introduction to Psychology Laboratory II (P154 Sections: 24559, 24562, & 24565)
- Supervised Research I (P493), Supervised Research II (P494), & Readings and Research in Psychology (P495)
- Social Psychology (P320; independent study/distance learning course)

**Instructor, Ivy Tech Community College Bloomington:**

- Introduction to Psychology (P101-22 & P101-64)

**RESEARCH INTERESTS**

Social/cognitive processes that influence the antecedents and consequences of bullshitting behavior and evidence-based communication; bullshit receptivity and sensitivity; decision making, attitudes, resistance to persuasion; counterfactual thinking as it relates to learning, memory, and decision making; the role of attitude certainty in resistance to persuasion and attitude change.

**PUBLICATIONS**

- Petrocelli, J. V., Watson, H. F., & Hirt, E. R. (in press). Self-regulatory aspects of bullshitting and bullshit detection. *Social Psychology*.
- Taha, A. E., & Petrocelli, J. V. (in press). Regulating the advertising of opinions: An experimental investigation. *Tulsa Law Review*.
- Petrocelli, J. V. (2018). Antecedents of bullshitting. *Journal of Experimental Social Psychology*, 76, 249-258.
- Petrocelli, J. V., & Whitmire, M. B. (2017). Emotion decoding and incidental processing fluency as antecedents of attitude certainty. *Personality and Social Psychology Bulletin*, 43, 924-939.
- Petrocelli, J. V., Rubin, A. L., & Stevens, R. L. (2016). The sin of prediction: When mentally simulated alternatives compete with reality. *Personality and Social Psychology Bulletin*, 42, 1635-1652.
- Petrocelli, J. V., Williams, S. A., & Clarkson, J. J. (2015). The bigger they come, the harder they fall: The paradoxical effect of regulatory depletion on attitude change. *Journal of Experimental Social Psychology*, 58, 82-94.
- Petrocelli, J. V., Kammrath, L. K., Brinton, J. E., Uy, M. R., Cowens, D. F. L. (2015). Holding on to what might have been may loosen (or tighten) the ties that bind us: A counterfactual potency analysis of previous dating alternatives. *Journal of Experimental Social Psychology*, 56, 50-59.

- Seta, C. E., Seta, J. J., Petrocelli, J. V., & McCormick, M. (2015). Even better than the real thing: Alternative outcome bias affects decision judgments and decision regret. *Thinking and Reasoning, 21*, 446-472.
- Taha, A. E., & Petrocelli, J. V. (2015). Disclosures about disclosures: Can conflict of interest warnings be made more effective? *Journal of Empirical Legal Studies, 12*, 236-251.
- Dowd, K. W., Petrocelli, J. V., & Wood, M. T. (2014). Integrating information from multiple sources: A metacognitive account of self-generated and externally-provided anchors. *Thinking and Reasoning, 20*, 315-332.
- Taha, A. E., & Petrocelli, J. V. (2014). Sending mixed messages: Investor interpretations of disclosures of analyst stock ownership. *Psychology, Public Policy, and Law, 20*, 68-77.
- Petrocelli, J. V., Clarkson, J. J., Whitmire, M. B., & Moon, P. E. (2013). When  $ab \neq c - c'$ : Published errors in the reports of single mediator models. *Behavior Research Methods, 45*, 595-601.
- Petrocelli, J. V. (2013). Pitfalls of counterfactual thinking in medical practice: Preventing errors by using more functional reference points. *Journal of Public Health Research, 2*, 136-143.
- Petrocelli, J. V., Seta, C. E., & Seta, J. J. (2013). Dysfunctional counterfactual thinking: When simulating alternatives to reality impedes experiential learning. *Thinking and Reasoning, 19*, 205-230.
- Petrocelli, J. V., Seta, C. E., & Seta, J. J. (2012). Prefactual potency: The perceived likelihood of alternatives to anticipated realities. *Personality and Social Psychology Bulletin, 38*, 1467-1479.
- Petrocelli, J. V., Seta, C. E., Seta, J. J., & Prince, L. B. (2012). "If only I could stop generating counterfactual thoughts": When counterfactual thinking interferes with academic performance. *Journal of Experimental Social Psychology, 48*, 1117-1123.
- Petrocelli, J. V., & Harris, A. K. (2011). Learning inhibition in the Monty Hall Problem: The role of dysfunctional counterfactual prescriptions. *Personality and Social Psychology Bulletin, 37*, 1297-1311.
- Petrocelli, J. V., Percy, E. J., Sherman, S. J., & Tormala, Z. L. (2011). Counterfactual potency. *Journal of Personality and Social Psychology: Attitudes and Social Cognition, 100*, 30-46.
- Petrocelli, J. V., Clarkson, J. J., Tormala, Z. L., & Hendrix, K. S. (2010). Perceiving stability as a means to attitude certainty: The role of implicit theories of attitudes. *Journal of Experimental Social Psychology, 46*, 874-883.
- Petrocelli, J. V. (2010). Validity of research conclusions. In N. J. Salkind (Ed.), *Encyclopedia of research design* (Vol. 3, pp. 1596-1599). Thousand Oaks, CA: Sage Publications.

- Petrocelli, J. V., Martin, J. L., & Li, W. Y. (2010). Shaping behavior through malleable self-perceptions: A test of the forced-agreement scale effect (FASE). *Journal of Research in Personality, 44*, 213-221.
- Petrocelli, J. V., & Sherman, S. J. (2010). Event detail and confidence in gambling: The role of counterfactual thought reactions. *Journal of Experimental Social Psychology, 46*, 61-72.
- Petrocelli, J. V., & Crysel, L. C. (2009). Counterfactual thinking and confidence in blackjack: A test of the counterfactual inflation hypothesis. *Journal of Experimental Social Psychology, 45*, 1312-1315.
- Petrocelli, J. V., & Dowd, K. (2009). Ease of counterfactual thought generation moderates the relationship between need for cognition and punitive responses to crime. *Personality and Social Psychology Bulletin, 35*, 1179-1192.
- Janssen, E., Goodrich, D., Petrocelli, J. V., & Bancroft, J. (2009). Psychophysiological response patterns and risky sexual behavior. *Archives of Sexual Behavior, 38*, 538-550.
- Sherman, J. W., Kruschke, J. K., Sherman, S. J., Percy, E. J., Petrocelli, J. V., & Conrey, F. R. (2009). Attentional processes in stereotype formation: A common model for category accentuation and illusory correlation. *Journal of Personality and Social Psychology: Attitudes and Social Cognition, 96*, 305-323.
- Petrocelli, J. V. (2008). [Review of the book *Social psychology: Handbook of basic principles* (2<sup>nd</sup> ed.)]. *Journal of Social Psychology, 148*, 775-777.
- Petrocelli, J. V. (2007). The utility of a computer-assisted power analysis lab instruction. *Teaching of Psychology, 34*, 248-252.
- Kay, A. C., Jost, J. T., Mandisodza, A. N., Sherman, S. J., Petrocelli, J. V., & Johnson, A. L. (2007). Panglossian ideology in the service of system justification: How complementary stereotypes help us to rationalize inequality. In M. P. Zanna (Ed.), *Advances in experimental social psychology* (Vol. 39, pp. 305-358). San Diego, CA: Academic Press.
- Petrocelli, J. V., Tormala, Z. L., & Rucker, D. D. (2007). Unpacking attitude certainty: Attitude clarity and attitude correctness. *Journal of Personality and Social Psychology: Attitudes and Social Cognition, 92*, 30-41.
- Johnson, A. L., Crawford, M. T., Sherman, S. J., Rutchick, A. M., Hamilton, D. L., Ferreira, M., & Petrocelli, J. V. (2006). A functional perspective on group memberships: Differential need fulfillment in a group typology. *Journal of Experimental Social Psychology, 42*, 707-719.
- Petrocelli, J. V., & Smith, E. R. (2005). Who I am, who we are, and why: Links between emotions and causal attributions for self and group-discrepancies. *Personality and Social Psychology Bulletin, 31*, 1628-1642.

- Glaser, B. A., Calhoun, G. B., Petrocelli, J. V., Bates, J. M., & Owens-Hennick, L. A. (2005). Depression and somatic complaints among male juvenile offenders: Differentiating somatizers from non-somatizers with the Millon Adolescent Clinical Inventory (MACI). *Journal of Forensic Psychiatry and Psychology, 16*, 566-576.
- Cohen, P. J., Glaser, B. A., Calhoun, G. B., Bradshaw, C. P., & Petrocelli, J. V. (2005). Examining readiness for change: A preliminary evaluation of the University of Rhode Island Change Assessment (URICA) with a male incarcerated adolescent sample. *Measurement and Evaluation in Counseling and Development, 38*, 45-62.
- Strano, D. A., & Petrocelli, J. V. (2005). A preliminary examination of the role of inferiority feelings in the academic achievement of college students. *Journal of Individual Psychology, 61*, 80-89.
- Trusty, J., Thompson, B., & Petrocelli, J. V. (2004). Practical guide for reporting effect size in the *Journal of Counseling & Development. Journal of Counseling and Development, 82*, 107-110.
- Scarborough, Z., Glaser, B. A., Calhoun, G. B., Stefurak, J., & Petrocelli, J. V. (2004). Cluster-derived groupings of the Behavior Assessment System for Children among male juvenile offenders. *Journal of Offender Rehabilitation, 39*, 1-17.
- Petrocelli, J. V. (2003). Hierarchical multiple regression in counseling research: Common problems and possible remedies. *Measurement and Evaluation in Counseling and Development, 36*, 9-22.
- Petrocelli, J. V., Calhoun, G. B., & Glaser, B. A. (2003). The role of general family functioning in the quality of the mother-daughter relationship of female African American juvenile offenders. *Journal of Black Psychology, 29*, 378-392.
- Petrocelli, J. V. (2003). Factor validation of the Consideration of Future Consequences Scale: Evidence for a short version. *Journal of Social Psychology, 143*, 405-413.
- Petrocelli, J. V. (2002). Ambivalent Sexism Inventory: Where's the ambivalence? *American Psychologist, 57*, 443-444.
- Petrocelli, J. V. (2002). More on the consequences of savage reviews. *APS Observer, 15*(2), 7.
- Petrocelli, J. V. (2002). Effectiveness of group cognitive-behavioral therapy for general symptomatology: A meta-analysis. *Journal for Specialists in Group Work, 27*, 92-115.
- Petrocelli, J. V. (2002). Processes and stages of change: Counseling with the transtheoretical model of change. *Journal of Counseling and Development, 80*, 22-30.
- Glaser, B. A., Calhoun, G. B., & Petrocelli, J. V. (2002). Personality characteristics of male juvenile offenders by adjudicated offenses as indicated by the MMPI-A. *Criminal Justice and Behavior, 29*, 183-201.

- Glaser, B. A., Campbell, L. F., Calhoun, G. B., Bates, J. M., & Petrocelli, J. V. (2002). The Early Maladaptive Schema Questionnaire–Short Form: A construct validity study. *Measurement and Evaluation in Counseling and Development*, 35, 2-13.
- Petrocelli, J. V., Glaser, B. A., Calhoun, G. B., & Campbell, L. F. (2001). Personality and affect characteristics of outpatients with depression. *Journal of Personality Assessment*, 77, 162-175.
- Petrocelli, J. V., Glaser, B. A., Calhoun, G. B., & Campbell, L. F. (2001). Cognitive schemas as mediating variables of the relationship between the self-defeating personality and depression. *Journal of Psychopathology and Behavioral Assessment*, 23, 183-191.
- Petrocelli, J. V., Glaser, B. A., Calhoun, G. B., & Campbell, L. F. (2001). Early maladaptive schemas of personality disorder subtypes. *Journal of Personality Disorders*, 15, 546-559.
- Petrocelli, J. V. (2000). [Review of the book Scientist-practitioner perspectives on test interpretation]. *Psychotherapy: Theory/Research/Practice/Training*, 37, 106.

## PRESENTATIONS

- Petrocelli, J. V., Rice, E. N., & Shang, S. X. (2020, February). *Testing the insidious bullshit hypothesis with the illusory truth effect*. Poster session presented at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Shang, S. X., & Petrocelli, J. V. (2020, February). *Bullshitting, fast and slow: How lay beliefs of speed affect self-perceptions of bullshit behavior*. Poster session presented at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Petrocelli, J. V. (2019, September). *Implications of bullshit and lies for social perception, persuasion, memory, and decision making*. Paper presented at the 2019 Droit & Event of the annual convention of the Swiss Institute of Comparative Law, Lausanne, Switzerland.
- Petrocelli, J. V. (2019, February). *Why BS is more dangerous than a lie*. Paper presented at TEDx University of Nevada 2019, Reno, NV.
- Petrocelli, J. V. (2019, February). *Politically conditional bullshit receptivity and bullshit sensitivity*. Poster session presented at the 20th annual convention of the Society for Personality and Social Psychology, Portland, OR.
- Petrocelli, J. V. (2018, March). *Some antecedents and consequences of bullshitting behavior*. Paper presented at the 19th annual convention of the Society for Personality and Social Psychology, Atlanta, GA.
- Petrocelli, J. V. (2017, January). *Bullshitting: Antecedents and consequences of a pervasive social activity*. Informal paper presented at the Social Cognition preconference of the 18th annual convention of the Society for Personality and Social Psychology, San Antonio, TX.

- Petrocelli, J. V., & Whitmire, M. B. (2017, January). *Emotion decoding and incidental processing fluency as antecedents of attitude certainty*. Informal paper presented at the Social Cognition preconference of the 18th annual convention of the Society for Personality and Social Psychology, San Antonio, TX.
- Stagnaro, E. G., & Petrocelli, J. V. (2016, January). *Unpacking the possibilities: How mental simulation shapes the meaning of life events*. Poster session presented at the 17th annual convention of the Society for Personality and Social Psychology, San Diego, CA.
- Luther, V., Petrocelli, J. V., Beardsley, J., Johnson, J., Williamson, J., & Ohl, C. (2015, October). *Effectiveness of a novel case based antimicrobial stewardship education intervention that emphasizes clinical reasoning*. Poster session presented at the 4th annual IDWeek meeting of the Infectious Diseases Society of America, San Diego, CA.
- Stagnaro, E. G., & Petrocelli, J. V. (2015, April). *Unpacking the possibilities: How counterfactual and semifactual thinking shape meaning*. Poster session presented at the annual Carolina Research in Social Psychology Conference, Durham, NC.
- Rubin, A. L., & Petrocelli, J. V. (2015, February). *The sin of prediction: When the alternative becomes reality*. Poster session presented at the 16th annual convention of the Society for Personality and Social Psychology, Long Beach, CA.
- Seta, C. E., Petrocelli, J. V., Seta, J. J., & McCormick, M. (2015, February). *Even better than the real thing: Alternative outcomes affect decision evaluation and regret*. Poster session presented at the 16th annual convention of the Society for Personality and Social Psychology, Long Beach, CA.
- Petrocelli, J. V., Brinton, J. E., & Erickson, K. S. (2014, October). *Counterfactual thinking and regret in the context of close relationships*. Paper presented at the 50th annual meeting of the Society of Experimental Social Psychology, Columbus, OH.
- Thomas, S. B., & Petrocelli, J. V. (2014, February). *How performance expectancies are shaped by first and third person counterfactual viewpoints*. Poster session presented at the 15th annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Petrocelli, J. V., Kammrath, L. K., & Brinton, J. E. (2014, February). *"If only I had dated Audrey": A counterfactual potency analysis of dating relationships*. Poster session presented at the 15th annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Palmer, E. C., & Petrocelli, J. V., (2014, February). *Examining evidence of the Stroop effect in the shooter bias paradigm*. Poster session presented at the Social Cognition preconference of the 15th annual meeting of the Society for Personality and Social Psychology, Austin, TX.

- Luther, V. P., Petrocelli, J. V., Beardsley, J., Johnson, J., Williamson, J., & Ohl, C. (2013, October). *Effectiveness of a clinical reasoning curriculum to improve knowledge of appropriate antibiotic use*. Poster session presented at the 35th annual meeting of the Society for Medical Decision Making, Baltimore, MD.
- Petrocelli, J. V. (2013, March). *Pitfalls of counterfactual thinking in medical practice: Preventing errors by using more functional reference points*. Paper presented at the 2013 International Conference on Communicating Medical Error, Ascona, Switzerland.
- Clarkson, J. J., Petrocelli, J. V., Whitmire, M. B., & Moon, P. E. (2013, January). *How accurate are mediation reports? An equivalence test analysis of errors in mediation*. Poster session presented at the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Petrocelli, J. V., Seta, C. E., & Seta, J. J. (2013, January). *When considering alternatives to anticipated realities influences affect and performance: A prefactual potency analysis*. Poster session presented at the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Whitmire, M. B., & Petrocelli, J. V. (2013, January). *Attitude certainty is an emotion: Misattributions of emotion processing, attitude certainty and response to persuasion*. Poster session presented at the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Hannawa, A. F., Beckman, H., Mazor, K., Petrocelli, J. V., Paul, N., Ramsey, J., & Dubowicz, A. (2012, September). *The dark side of doctor-patient interaction: An interdisciplinary discussion about medical errors*. Symposium conducted at the International Conference on Communication in Healthcare of the European Association of Communication in Healthcare, St. Andrews, Scotland.
- Taha, A. E., & Petrocelli, J. V. (2012, May). *Sending mixed messages: Investor interpretations of disclosures of analyst stock ownership*. Poster session presented at the 22nd annual meeting of the American Law and Economics Association, Stanford, CA.
- Prince, L. B., & Petrocelli, J. V. (2012, January). *"If only I could stop generating counterfactual thoughts": When counterfactual optimism interferes with academic performance*. Poster session presented at the 13th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Champagne, M. C., & Petrocelli, J. V. (2012, January). *The role of counterfactual potency in regrets of action and inaction*. Poster session presented at the 13th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Petrocelli, J. V., & Harris, A. K. (2011, January). *Counterfactuals at the wrong place and wrong time: Learning inhibition in the Monty Hall Problem*. Poster session presented at the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.



- Williams, S. A., & Petrocelli, J. V. (2011, January). *The bigger they are, the harder they fall: Vulnerability of certain attitudes under regulatory depletion*. Poster session presented at the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Sherman, J. W., Kruschke, J. K., Sherman, S. J., Percy, E. J., Petrocelli, J. V., & Conrey, F. R. (2011, January). *Attentional processes in stereotype formation: A common model for category accentuation and illusory correlation (ISCON Best Paper Award, 2009)*. Paper presented at the Social Cognition preconference of the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Hannawa, A. F., & Petrocelli, J. V. (2010, September). *Sharpening the focus: Toward an operationalizable definition of medical mistakes*. Paper presented at the 2010 International Conference on Communication in Healthcare of the European Association for Communication in Healthcare, Verona, Italy.
- Petrocelli, J. V., & Crysel, L. C. (2010, January). *Counterfactual inflation hypothesis: Counterfactual thinking and confidence in blackjack*. Poster session presented at the 11th annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Statzer, J. E., & Petrocelli, J. V. (2010, January). *When attitudinal ambivalence meets resistance to persuasion: The roles of attitude correctness and attitude persistence*. Poster session presented at the 11th annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Percy, E. J., Petrocelli, J. V., Sherman, S. J., & Tormala, Z. L. (2009, May). *Cutting up counterfactuals: Two components of counterfactual conditionals and how they interact to influence judgment*. Paper presented at the 81st annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Petrocelli, J. V., Seta, C. E., & Seta, J. J. (2009, February). *Dysfunctional counterfactual thinking: Impediments to learning by experience*. Poster session presented at the 10th annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Percy, E. J., Sherman, J. W., Kruschke, J. K., Sherman, S. J., Petrocelli, J. V., Conrey, F. R. (2009, February). *An attention theory account of stereotype formation: Category accentuation effects are stronger for minority groups than majority groups*. Poster session presented at the 10th annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Dowd, K., & Petrocelli, J. V. (2009, February). *Similarity of self-generated and experiment-provided anchors predicts adjustment: A metacognitive perspective of the anchoring heuristic*. Poster session presented at the 10th annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Petrocelli, J. V., & Percy, E. J. (2008, May). *Counterfactual thought confidence: Questioning the likelihood of what might have been*. Paper presented at the 80th annual meeting of the Midwestern Psychological Association, Chicago, IL.

- Petrocelli, J. V., & Sherman, S. J. (2008, February). *The impact of reactions to general and specific event feedback on decisions for similar, future events*. Poster session presented at the Judgment and Decision Making preconference of the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Petrocelli, J. V. (2007, October). *Counterfactual thinking and subjective confidence for the future following general and specific events*. Paper presented at the annual Society of Southeastern Social Psychologists conference, Durham, NC.
- Sherman, S. J., Petrocelli, J. V., Johnson, A. L., & Jost, J. T. (2005, October). *The poor are honest, but people who are poor are not: System justification and implicit associations of general and specific cases of rich and poor*. Paper presented at the 41st annual Society of Experimental Social Psychology conference, San Diego, CA.
- Petrocelli, J. V., & Sherman, S. J. (2005, May). *Reactions to general and specific events and the role of counterfactual thinking*. Paper presented at the 77th annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Petrocelli, J. V. (2003, April). *Principles of impression formation in decision making*. Paper presented at the biennial meeting of the Social Psychologists of Indiana, Purdue, IN.
- Petrocelli, J. V. (2003, February). *How happy were you last year? Beliefs about autobiographical memory and subjective well-being*. Poster session presented at the 4th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Petrocelli, J. V., Calhoun, G. B., & Glaser, B. A. (2002, May). *Examination of family functioning variables in predicting African American female juvenile offenders' relationships with their mothers*. Poster session presented at the annual meeting of the Georgia Psychological Association, Savannah, GA.
- Petrocelli, J. V., Glaser, B. A., & Calhoun, G. B. (2002, May). *The role of sensation seeking in the personality patterns, family discord, and delinquent predisposition of male juvenile offenders*. Poster session presented at the annual meeting of the Georgia Psychological Association, Savannah, GA.
- Petrocelli, J. V., Glaser, B. A., Calhoun, G. B., & Campbell, L. F. (2002, May). *Preliminary evidence of four subtypes of affect and personality characteristics of adults with depression*. Poster session presented at the annual meeting of the Georgia Psychological Association, Savannah, GA.
- Petrocelli, J. V. (2002, March). *Personality characteristics of depressed adults: Evidence of four distinct subtypes of affect*. Paper presented at the annual midwinter meeting of the Society for Personality Assessment, San Antonio, TX.

- Petrocelli, J. V. (2001, August). *Meta-analysis of the effectiveness of group cognitive-behavioral therapy*. Poster session presented at the annual convention of the American Psychological Association, San Francisco, CA.
- Petrocelli, J. V., Glaser, B. A., Calhoun, G. B., & Campbell, L. F. (2001, March). *Domains of psychopathology of empirically derived personality disorder subtypes*. Poster session presented at the 2001 conference of the American Psychological Association: Division 17 (Counseling Psychology), Houston, TX.
- Petrocelli, J. V., Glaser, B. A., & Calhoun, G. B. (2001, March). *A discriminant analysis of adjudicated offenses of juvenile delinquent males with the MMPI-A*. Poster session presented at the 2001 conference of the American Psychological Association: Division 17 (Counseling Psychology), Houston, TX.
- Petrocelli, J. V., Glaser, B. A., Calhoun, G. B., & Campbell, L. F. (2001, March). *Comorbidity of personality disorders and depression among outpatients*. Poster session presented at the annual convention of the Southeastern Psychological Association, Atlanta, GA.
- Petrocelli, J. (1997, October). *Temporal focus and stereotypes*. Invited lecture presented at Westminster College, New Wilmington, PA.
- Gray, D., Dymond, A., Towers, J., Petrocelli, J., & Rothenberger, S. (1997, June). *A first examination of the simultaneous construct validation of belief in equality and social dominance orientation*. Paper presented at the annual meeting of the International Society of Political Psychology, Krakow, Poland.
- Petrocelli, J. V. (1997, May). *The role of temporal focus on risk behaviors in college students*. Paper presented at the annual meeting of the Western Pennsylvania Undergraduate Conference, Edinboro, PA.

#### **Conference Symposia Chaired:**

- (2018, March). "Bullshitting: Empirical and Experiential Examinations of a Pervasive Social Behavior." Presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- (2014, October). "Close Relationships Conceptualized as a Judgment and Decision Making Domain." Presented at the 50th annual meeting of the Society of Experimental Social Psychology, Columbus, OH.

#### **Invited Research Talks:**

- Westminster College (New Wilmington, PA), Department of Psychology (2018)
- Financial Executives Networking Group, Charlotte, NC (2014)
- University of North Carolina - Chapel Hill, Department of Psychology (2009)
- Duke University, Department of Psychology (2008)

**PUBLIC MEDIA**

- Sample, I., & Sanderson, M. (Producers). (2019, October 25). *Inside the mind of the bullshitter: The Guardian Science Weekly podcast* [Audio podcast]. Retrieved from <https://www.theguardian.com/science/audio/2019/oct/25/inside-the-mind-of-the-bullshitter-science-weekly-podcast>
- Sample, I. (2019, March 31). No word of a lie: scientists rate the world's biggest peddlers of bull. *The Guardian*. Retrieved from <https://www.theguardian.com/science/2019/apr/01/bullshit-scientific-study-research-boys-worse-than-girls-privilege>
- Petrocelli, J. V. (2019, March 28). *Why BS is more dangerous than a lie*. [Video file]. Retrieved from <https://youtu.be/WaOiRRqHNNk>
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## EDITORIAL SERVICE

<b>Associate Editor:</b>	<i>Personality and Social Psychology Bulletin</i> (2016–present)
<b>Ad Hoc Reviewer:</b>	<i>Basic and Applied Social Psychology</i> <i>British Journal of Social Psychology</i> <i>European Journal of Social Psychology</i> <i>Experimental Psychology</i> <i>Health Psychology</i> <i>Journal of Applied Social Psychology</i> <i>Journal of Cognitive Psychology</i> <i>Journal of Cognitive Psychotherapy</i> <i>Journal of Experimental Psychology: General</i> <i>Journal of Experimental Social Psychology</i> <i>Journal of Personality and Social Psychology</i> <i>Journal of Research in Personality</i> <i>Journal of Social Psychology</i> <i>Judgment and Decision Making</i>

*Motivation and Emotion*  
*Personality and Social Psychology Bulletin*  
*Psychological Science*  
*Psychology and Psychotherapy: Theory, Research and Practice*  
*Psychonomic Bulletin and Review*  
*Social and Personality Psychology Compass*  
*Social Cognition*  
*Social Psychological and Personality Science*  
*Social Psychology*

**Associate Editor:** *Journal of Counseling and Development* (2002–2007)

**Editorial Review Board:** *Journal of Counseling and Development* (2001–2002)

**Editorial Assistant:** *Journal of Counseling and Development* (1999–2001)

## ACADEMIC HONORS, AWARDS AND FUNDING

**Scott Family Faculty Fellow Associate Professor (2017-2020):** Wake Forest University  
**Fellow, Society for Personality and Social Psychology (2017)**

**John R. Jombock Faculty-Student Engagement Award (2017):** Wake Forest University,  
 Department of Psychology

**Faculty Development Fund (2016):** Wake Forest University, Undergraduate College of Arts  
 and Sciences

**Faculty Development Fund (2012):** Wake Forest University, Undergraduate College of Arts  
 and Sciences

**Dingledine Fund for the Support of International Activities (2012):** Wake Forest University,  
 Undergraduate College of Arts and Sciences

**International Social Cognition Network (ISCON) Best Social Cognition Paper Award (2009):**  
 “Attentional processes in stereotype formation: A common model for category accentuation  
 and illusory correlation” Co-Author [Sherman, J. W., Kruschke, J. K., Sherman, S. J., Percy, E. J.,  
 Petrocelli, J. V., & Conrey, F. R. (2009).]

**Wake Forest University Summer Research Fellowship (2009):** Wake Forest University, Dean  
 of the College and Research Fellowship Committee

**Creative Research Activities Development and Enrichment (CRADLE) Initiative (2007):**  
 Wake Forest University, Office of the Provost and Office of Research and Sponsored Programs

**APF/COGDOP Research Scholarship (2004):** American Psychological Foundation/Council of  
 Graduate Departments of Psychology

**College of Arts and Sciences Graduate Student Travel Grant (2003):** College of Arts and  
 Sciences, Indiana University Bloomington

**SPSP Student Travel Award (2003):** Society for Personality and Social Psychology

**Diversity Fund Travel Award, Honorable Mention (2003):** Society for Personality and Social  
 Psychology

**Ruth G. and Joseph D. Matarazzo Graduate Research Scholarship (2002):** American

Psychological Foundation/Council of Graduate Departments of Psychology

**Graduate Teaching Assistantship (2002-2007):** Department of Psychology, Indiana University  
Bloomington

**Mary S. Cerney Memorial Award (2002):** Society of Personality Assessment

**College of Education Graduate Student Travel Grant (2002):** College of Education, University  
of Georgia

**APA Science Directorate Student Travel Award (2001):** American Psychological Association  
Science Directorate

**College of Education Graduate Student Travel Grant (2001):** College of Education, University  
of Georgia

**Graduate Research Assistantship (1999-2002):** Department of Counseling and Human Services  
Development, University of Georgia

**Academic Scholar Award (1999):** Department of Counseling and Educational Psychology,  
Slippery Rock University, PA

**Charles M. Bennett Memorial Scholarship (1998):** College of Education, Slippery Rock  
University, PA

## **PROFESSIONAL AFFILIATIONS**

Association for Psychological Science (APS)

Society of Experimental Social Psychology (SESP)

Society for Personality and Social Psychology (SPSP)

Society of Southeastern Social Psychologists (SSSP)

Public Responsibility in Medicine and Research (PRIM&R)

## **UNIVERSITY AND DEPARTMENTAL COMMITTEE APPOINTMENTS**

### **University Service/Administrative Activities**

Committee on Library Planning	2017–present
Institutional Review Board, Reynolda Campus (Chair)	2015–present
Institutional Review Board, Reynolda Campus (Vice Chair)	2014–2015
Institutional Review Board, Reynolda Campus (Alternate Member)	2013–2014
Lower Division Advising	2013–2014
Lower Division Advising	2009–2010
United Way Campaign Departmental Coordinator	2012–2014

### **Departmental Service/Administrative Activities**

Policies and Procedures Committee (Chair)	2017–present
Policies and Procedures Committee	2007–2011
Policies and Procedures Committee	2015–2017
Departmental Program Review Self-Study Committee (Chair)	2016–2017
Committee on Teaching Evaluation	2017–present
Library Coordinator	2008–2018



Graduate Studies Committee  
Chairperson's Advisory Committee  
Internal Ph.D. Program Development Sub-Committee

2009–present  
2013–2015  
2008–2012